

Buyer Profile For: _____

Print Name

Business of Interest: _____

**WE PROVIDE EACH SELLER THE FOLLOWING CONFIDENTIAL FACTS ABOUT YOU PRIOR TO
RELEASING ANY INFORMATION ABOUT THEIR BUSINESS.**

BACKGROUND INFORMATION:

1. Are you currently employed? _____ If so in what industry and what position? _____

2. Please give a brief description of your responsibilities:

3. Please list the industries in which you've worked and the positions you've held since graduating from school:

4. What was your emphasis in college? _____ Post college major: _____

5. Place a check mark beside each business category that interests you:
- | | |
|--|---|
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Any business that can be relocated |
| <input type="checkbox"/> Distribution | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Computer/Hi technology/Sciences | <input type="checkbox"/> Services: Postal, copy centers, tax prep etc |
| <input type="checkbox"/> Absentee ownership | <input type="checkbox"/> Restaurant/Fast Food |
| <input type="checkbox"/> Turnaround situations | <input type="checkbox"/> Gas Stations/Mini Marts/Car Washes |
| <input type="checkbox"/> New or existing successful franchises | <input type="checkbox"/> Dry Cleaning |
| <input type="checkbox"/> Any business which receives cash payments | <input type="checkbox"/> Home Based Business |

6. What is your current annual income? _____

7. What are your income expectations the first year of owning your own business? _____

8. What is the down payment amount and the source of those funds that you **are prepared to substantiate** at the time of making an offer. _____

9. Select one: my net worth [all assets minus all debts] exceeds \$100,000 ____ \$500,000 ____ \$1,000,000 ____

10. Have you ever filed bankruptcy? _____ Had a foreclosure? _____ Had a judgment filed against you? _____

11. Is there any reason you might be declined a loan for a business acquisition? _____

12. Does your spouse work? _____ Full time? _____ Industry and position? _____

13. How far from your home are you willing to drive one way to the business you will buy? _____

14. Will anyone advise you in the review of business records and the decision to purchase any business? _____

15. What is your timeframe to purchase? Immediate No hurry

16. If you reside outside California and have inquired about a California based business, what are your relocation plans and timeframe? _____

Personal Financial Statement

Assets

Liabilities

Cash on Hand & In Banks	\$	Notes Payable to Bank	\$
U.S. Government Securities	\$	Unpaid Income Tax	\$
Listed Securities & Current Market Value	\$	Real Estate Mortgages Payable	\$
Unlisted Securities	\$	Chattel Mortgages & Other Liens	\$
Owned Automobiles & Personal Property	\$	Other Debts Itemized	\$
Cash Value of Life Insurance	\$	Notes Payable	\$
Retirement Plans & IRA's	\$	Total Credit Card Debt	\$
Real Estate Owned	\$	Other Liabilities	\$
Other Assets	\$		
Total Assets	\$	Total Liabilities	\$
(Total Assets – Total Liabilities = Net Worth)		Net Worth	\$

Income – Self

Income – Spouse

Current Annual Salary	\$	Current Annual Salary	\$
Bonus Income	\$	Bonus Income	\$
Other Income	\$	Other Income	\$
Total Income	\$	Total Income	\$

I authorize Select Commercial Brokers, Inc. to make inquiries as necessary to verify the accuracy of the statements made and to determine my creditworthiness. I certify the above and the statements contained in any attachments are true and accurate as of the stated date(s). These statements are made for the purpose of aiding the seller of the above referenced business in determining the applicants ability to purchase the business.

Signature:	Date:	Social Security #:
Signature:	Date:	Social Security #: